

2006 Small Business Opportunity

Procurement Fair and Conference



For reservations call:
1-800-533-1410
Event tagged:
"Small Business Fair"
Room Rate:
Single \$51 + tax
Cut-off date: 11/15/06

**Register
Now!!**

November 30, 2006

Natural Bridge Inn & Conference Center

Off I-81, Exit 175 or 180
Natural Bridge, VA

visit website at <http://www.naturalbridgeva.com>

Registration Fee:
\$55 per person/ \$75 after 11/17/06

"The survival of small business is essential to our Homeland Defense." President George W. Bush, October 24, 2001

EXPLORE

Does your business want to pursue a government contract? There are many opportunities for small businesses to participate in government contracting. Attending this conference can help you get started in exploring these opportunities!

LEARN

The legal complexities and differences in government contracting and commercial contracting will be presented and discussed, as well as a review of important issues in contracting for 2005-2006. Other specific programs that could help your business be successful in government contracting will be addressed, such as the Mentor Protégé Program and GSA contracts.

NETWORK

Face-to-face interaction with others is essential to the success of any business. The on-going procurement fair will feature exhibitors representing federal and state agencies, prime contractors and business assistance organizations, providing an opportunity for attendees to learn about procurement opportunities and/or programs that could benefit their company.

Access Detailed Conference Information and Registration links at: <http://www.sw.edu/ptac>

EOE/AA Para información en español, llame Ud. (276) 964-7751

Procurement Fair and Conference

CONFERENCE TOPICS:

- "A Year in Review"
 - * Government Contracting 2005-2006: Legal developments important to small business
 - * Unique legal aspects of government contracting- including key differences in government and commercial contracting,
 - * Emerging Business Areas —Mandates and Disaster Response
 - * Procurement Integrity
 - * Summary of the Mentor Protégé Program
- GSA Federal Supply Service/Multiple Award Contracts- in-depth presentation on submitting a GSA proposal and how they can work for you
- "The Changing Business World—Paperless Processes & Other New Technology" - Electronic Signatures, On-line Representations & Certifications, Registrations, RFID, Filings, etc.



PROCUREMENT FAIR

The fair forum will provide an excellent opportunity to speak with federal and state agency representatives who are seeking small business vendors and learn about programs that could assist your business in being successful in government contracting.

FEATURED SPEAKER:

Bruce Shirk, Powell, Goldstein, LLP, Washington DC, is an experienced attorney with over 30 years experience in government and construction contract law and litigation. He co-chairs Powell Goldstein's government and construction contracts practice, which addresses client needs across the spectrum of public contracting.

Procurement Technical Assistance Center
Southwest Virginia Community College
P.O. Box SVCC
Richlands, VA 24641-1101

